No. of Printed Pages : 3

# BAM–006

## DIPLOMA IN AGRICULTURAL COST MANAGEMENT (DACM)

## Term-End Examination

## December, 2024

### BAM–006 : MANAGING FARMERS PRODUCERS ORGANIZATIONS

*Time : 3 Hours* *Maximum Marks : 100*

***Note :*** *(i) Attempt any* ***five*** *questions.*

*(ii) All questions carry equal marks.*

1. What are the Farmers Producers Organizations (FPOs) ? Explain its functions, features and principles. 20

2. What is the impact of FPO promotion ? Explain the general process of promoting FPOs in India. 20

3. Elaborate the different activities for community mobilization to increase the members base of FPOs. 20



Downloaded from www.IGNOUBABA.com

4. (a) Who is the promoter of FPOs according to Companies Act of 2013 ? Explain the functions of promoters. 10

   (b) Describe the internal and external environment affecting strategic direction of a company. 10

5. What is business plan ? Describe the elements, types, advantages and limitations of business plan. 20

6. (a) What are the characteristics for Key Performers Indicators (KPIs) for FPO ? Explain the common KPIs for FPO. 10

   (b) Explain the different items to be included in writing an evaluation plan for business. 10

7. What is capacity building ? Describe the types, benefits and modes of capacity building in FPOs. 20



Downloaded from www.IGNOUBABA.com

8. Write short notes on the following : 5×4=20

(a) Small Farmer's Agri-Business Consortium (SFAC)

(b) Approaches to organizational effectiveness

(c) Cluster federalization

(d) Commodity Specialized Approach (CSA)

× × × × × × ×



Downloaded from www.IGNOUBABA.com