No. of Printed Pages : 3

BAM–006

DIPLOMA IN AGRICULTURAL COST MANAGEMENT (DACM)

Term-End Examination

December, 2025

BAM-006 : MANAGING FARMERS PRODUCERS ORGANIZATIONS

Time : 3 Hours *Maximum Marks : 100*

Note : *(i) Attempt any **five** questions.*

(ii) All questions carry equal marks.

1. Explain the need and strategic significance of FPOs. What are the differences between producers companies and co-operative societies ? 20

2. (a) What is the basic minimum qualification for farmers/group of farmers to join as a member of FPO ? Explain the organizational structure of FPO. 10

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(b) What are the different objectives of NAFED ? Explain the supporting role of NAFED for FPOs. 10

3. What is organisational design ? Explain the process, principles and outcomes of organisational design. 20

4. (a) What are the objectives and scope of One District One Product (ODOP) scheme ? Explain the benefits under PMFME scheme. 10

(b) Describe the value chain of Commodity Specialised Approach (CSA). Write down the advantages and disadvantages of CSA. 10

5. Describe the elements, types and need for outcome evaluation for a business plan. 20

6. What is Human Resource Management ? Explain the need and functions of Human Resource Management. 20

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7. What are the major activities taken by Sahyadri Farmers Producers Company Limited (SFPCL) ? Explain how the members get benefited from SFPCL. 20

8. Write short notes on the following : 4×5=20

   (a) Cluster Based Business Organization (CBBO)

   (b) Factors affecting Organisational Design

   (c) Competitive Strategy

   (d) Feasibility Assessment of FPO

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