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BAM–006

DIPLOMA IN AGRICULTURAL COST MANAGEMENT (DACM)

Term-End Examination

June, 2025

BAM-006 : MANAGING FARMERS PRODUCERS ORGANIZATIONS

Time : 3 Hours *Maximum Marks : 100*

Note : *Attempt any* ***five*** *questions. All questions carry equal marks.*

1. What are the objectives of Farm Sector Development Departments (FSDDs) ? Describe the supporting role and schemes of NABARD for FPOs. 20

2. Describe the role and responsibilities of FPO functionaries. 20

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3. (a) Explain the different activities involved in the process of focused group discussion. 10

   (b) Describe the different stages of group formation. 10

4. Explain in detail the process of registration for Farmers Producer Company (FPC). 20

5. (a) Explain the steps involved in business plan preparation. What are the issues to be considered before preparation of business plan ? 10

   (b) Explain the different steps in outcome evaluation of business plan. 10

6. (a) What are the different leadership issues in FPOs ? Explain the strategies to mitigate these issues. 10

   (b) What is conflict resolution ? Explain the significance and strategies for conflict resolution in FPOs. 10

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7. Explain the need for marketing and financial management. 20

8. Write short notes on the following : 5×4=20

   (a) National Cooperative Development Corporation (NCDC)

   (b) Elements of Strategic Direction

   (c) Size of FPOs

   (d) Classification of FPO activities

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