

**M. B. A. (AGRIBUSINESS
MANAGEMENT) (MBAABM)**

Term-End Examination

June, 2026

**MAM-063 : PROCUREMENT AND MATERIALS
MANAGEMENT IN AGRIBUSINESS**

Time : 3 Hours

Maximum Marks : 100

Note : (i) Attempt any *five* questions.

(ii) All questions carry equal marks.

1. What is procurement ? Discuss the various difficulties faced in public procurement.
2. Define codification. Describe any *five* methods of codification.
3. What is standardization ? Explain its objectives and benefits and outline the steps involved in implementing standardization.
4. Explain the general guidelines and principles to be followed for optimal storage of goods.

5. What is inventory ? Discuss the reasons for maintaining inventory and explain the factors influencing inventory levels. Also discuss the key functions of inventory services in an organization.
6. (a) Define warehouse control. Write about importance of warehouse control.
(b) What skillset is required for a storekeeper ? Describe the duties of a storekeeper.
7. What is selective inventory control ? Explain the various inventory analysis techniques.
8. Write short notes on any *four* of the following :
 - (a) Purchase Budget
 - (b) 4 P's in input marketing
 - (c) Objectives of material management
 - (d) Economic Order Quantity (EOQ)
 - (e) Inventory Acquisition

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